

TechHire Pittsburgh Participant Support and Placement RFP:
Questions and Answers

- 1. The *TechHire Pittsburgh* RFP requires that 50 individuals be served. Will these 50 individuals participate as a cohort, or will they enroll individually?**

P4W Answer: The *TechHire* students will participate in cohort-based training, but not necessarily all 50 in the same program. *TechHire Pittsburgh* includes multiple levels of training opportunities and is designed to be responsive to the varying needs of job seekers and employers. P4W partners with a number of technical organizations to provide the training instruction. We are seeking experienced organizations and/or individuals capable of providing supportive and job placement services to *TechHire Pittsburgh* participants from this broad network of programs.

- 2. Is the employment goal for this program 20 or 25 individuals?**

P4W Answer: Per the RFP, the required project activities include serving at least 50 *TechHire* program participants from enrollment through completion of *TechHire* programming, with a goal of 40 participants successfully completing *TechHire* training programs and at least 25 obtaining placement in tech-related jobs by June 2018.

- 3. Is there a maximum cost per participant?**

P4W Answer: No, but applicants must submit a detailed budget using the form provided in the RFP, and submit a budget narrative which thoroughly and clearly describes every category of expense listed.

- 4. What kind of experience will students have in the tech field or are they coming in green? If the goal is to get them hired and IT jobs, will they possess any skills to help accomplish that goal?**

P4W Answer: The skills of participants may vary, but will be primarily entry-level. Per the RFP, P4W strives to create opportunities for unemployed and underemployed individuals to gain the skills needed to enter this field, with an emphasis on creating opportunities for those with non-traditional backgrounds, no college education, and/or other barriers to employment. Such barriers may include: lack of education, criminal history, English as a second language, disability, income at or below the poverty line, and chronic unemployment.

- 5. Should IT training be part of the proposal? Right now it's appears to be support and placement related.**

P4W Answer: P4W released a separate RFP for training providers for *TechHire Pittsburgh*. For this participant support and placement RFP, we are now seeking experienced organizations and/or individuals capable of providing supportive and job placement services to *TechHire Pittsburgh* participants from this broad network of programs. However, successful bidders will

demonstrate established relationships with the Pittsburgh business community, including an in-depth knowledge of their IT talent needs.

6. Is this the first step in identifying future training opportunities for students?

P4W Answer: *TechHire Pittsburgh* is designed to connect businesses with the talent they need and job seekers with meaningful careers. Funding is available for organizations that can enable these job seekers to successfully complete technical training programs and obtain an entry-level position in the IT industry. *TechHire Pittsburgh* partners with multiple organizations to provide the applicable technical training; P4W is seeking proposals to provide the wrap-around support and job placement services for the training participants.