



**Industry-Recognized Training Pipeline
Occupational Training Services**

Partner4Work, October 2021



Agenda

- Bidder's conference overview
- Partner4Work
- RFP overview
- Proposal considerations
- Questions
- Conclusion

www.partner4work.org/documents/procurement/

RFP@partner4work.org



Partner4Work

- **Partner4Work is the Workforce Development Board for Pittsburgh and Allegheny County, dedicated to developing a thriving workforce in the Pittsburgh area.**
- **We design, fund, and support a portfolio of workforce development programs and initiatives for adults and youth to meet the needs of employers, job seekers and workers.**
- **Partner4Work is very closely connected to PA CareerLink.**
- **Learn more about Partner4Work at www.partner4work.org/.**



RFP Overview

- **Purpose**
 - Occupational training programs that provide pathways for job seekers to gain industry-recognized credentials and employment.
- **Employment**
 - Proven connections to employers willing to provide opportunities for quality employment to participants.
- **Contracts**
 - From Jan 2022 to June 2023, with two 12-month option periods.
 - Estimated \$100,000 to \$300,000 in total value, paid on a fixed cost per participant.
 - Blended funded streams, varying eligibility.
 - Required partnership and coordination with PA CareerLink.



Program Considerations

Know the Statement of Work.

- **In-demand occupations with quality job opportunities.**
- **Strong commitment from employers.**
- **Delivering positive outcomes - completion, skill gains, credential attainment, placement, and retention.**
- **Work with PA CareerLink as the eligibility agency.**



Administrative and Fiscal Considerations

- **Contract management capacity.**
- **Data and reporting requirements.**
- **Payments based on participant progress - 50/50 model.**
- **Varying public funding requirements.**
 - Understanding and working within limitations.



Application and Evaluation

Know the “How to Apply” section of the RFP

- **Cover sheet**
- **Executive summary**
- **Organization description** - **20 points**
- **Program description** - **60 points**
- **Program costs** - **20 points**
- **Attachments**
 - Required
 - References
 - Employer support
 - Optional



Timeline

- **Release of RFP: October 15, 2021**
- **Bidder's conference: October 28, 2021**
- **Questions regarding this RFP due: November 5, 2021**
 - RFP@partner4work.org
- **Proposal due date: November 15, 2021**
 - RFP@partner4work.org
- **Proposal review, possible discussions: Nov/Dec**
- **Notification to bidders: December 2021**
- **Contract start dates: Approximately January 2022**



Questions