



Developing a thriving  
workforce in the  
Pittsburgh area.



**PARTNER  
WORK**



# **Workforce Innovation and Opportunity Act (WIOA)**

## **Title I Adult and Dislocated Worker Services One-Stop Career Center**

**Bidder's Conference**

**January 9, 2019**



# Agenda

- **Welcome**
- **RFP overview**
- **Questions**
- **Conclusion**
- **PA CareerLink® Downtown Tour**



# Partner4Work

- **Partner4Work is the Workforce Development Board for Pittsburgh/Allegheny County**
- **We connect funding, expertise, and opportunities to develop a thriving workforce in the Pittsburgh region**
- **We partner with...**
  - **Businesses** to source and train the talent needed to grow the region's economy
  - **Job seekers** to break down barriers and open doors to careers in growing industries
  - **Agencies** to make an impact in communities and reach people where they are



# System Overview

- **Workforce Innovation and Opportunity Act (WIOA)**
- **One-Stop Career Centers; American Job Centers**
- **PA Department of Labor and Industry**
- **PA CareerLink® Pittsburgh/Allegheny County**
- **WIOA Title I Adult and Dislocated Worker Services**



# Request for Proposals (RFP)

- **Identify one or more providers of Adult & Dislocated Worker Services to support the One-Stop System in Pittsburgh and Allegheny County**
  - The Adult and Dislocated Worker Programs are defined by Title I of WIOA
- **Services delivered through two one-stop career centers**
  - PA CareerLink® Downtown Pittsburgh
  - PA CareerLink® Allegheny East
- **Allegheny County covers two workforce development areas**
  - Four funding streams supporting resulting agreements
- **RFP sections**
  - General information
  - Statement of work
  - Proposal process and requirements



# Anticipated Contract Periods

Program Dates and Contract Periods		
<b>Contract period 1 (base)</b>	July 1, 2019 – June 30, 2020	Base contract award
<b>Contract period 2 (option)</b>	July 1, 2020 – June 30, 2021	Renewable by P4W
<b>Contract period 3 (option)</b>	July 1, 2021 – June 30, 2022	Renewable by P4W
<b>Contract period 4 (option)</b>	July 1, 2022 – June 30, 2023	Renewable by P4W



# Statement of Work: What are we buying?

- **Outreach**
- **Service Distribution**
- **Enrollment and Orientation**
- **Career Services**
- **Training Services**
- **Supportive Services**
- **Dislocated Workers**
- **Business Services**
- **Site Administration and Operations**
- **Partner Collaboration and Referrals**
- **Staff Training and Development**
- **Performance Indicators and Goals**
- **Data Management and Reporting**
- **Commonwealth Workforce Development System (CWDS)**
- **Records and Documentation**
- **Contract Oversight and Evaluation**





# Who are we looking for?

- **Innovation and creativity**
- **Expertise and experience**
- **Close partnership**
- **Capacity**
- **Demand-driven**



# What are the goals?

- **WIOA Primary Indicators of Performance**
- **Additional Performance Indicators and Goals**
  - Registration
  - Placement
  - Wages
  - Training



# Anticipated Contract Awards

- **One or more cost reimbursement contracts**
- **P4W intends to provide up to \$2.2 million (total) for delivery of all services, in both locations**
- **Actual amount to be determined**



# RFP Timeline

<b>Release of RFP:</b>	<b>December 19, 2018</b>
<b>Bidder's conference:</b>	<b>January 9, 2019</b>
<b>Questions due:</b>	<b>January 25, 2019 by 5:00 PM EST</b>
<b>Proposal due date:</b>	<b>February 4, 2019 by 5:00 PM EST</b>
<b>Selection of providers:</b>	<b>Mid-April 2019</b>



# Proposal Contents and Scoring

- **Cover Sheet Required, but not scored**
- **Executive Summary Required, but not scored**
- **Organization Overview**                      **20 points**
- **Program Narrative**                              **55 points**
- **Budget & Budget Narrative**              **15 points**
- **Attachments**                                      **10 points**
- **Total points available**                      **100 points**



# Questions



**Thank You.**